ChatGPT results

Executive Summary

This report synthesizes research and analysis carried out to identify and compare secure generative-AI platforms suitable for a government-contracting start-up. Five platforms—Ask Sage, ChatGPT Business/Enterprise, Anthropic Claude (Team/Enterprise/Gov), Microsoft 365 Copilot and Google Gemini for Workspace—were evaluated using a rubric focusing on data security & privacy, platform & deployment, functional utility for learning-and-development (L&D) teams, and business support. Each criterion was scored from 0 (unacceptable) to 4 (excellent). The analysis drew on vendor documentation, security whitepapers and independent reports to ensure accurate and up-to-date information.

Key findings:

- **Microsoft 365 Copilot** scored highest overall due to strong FedRAMP High and moderate compliance, robust encryption and auditing, deep Office integration, and predictable pricing (≈$30/user/month)[1].

- **Google Gemini for Workspace** ranked a close second. It also holds FedRAMP High certification, offers client-side encryption and granular access controls, and integrates seamlessly with Gmail, Docs, Sheets and Slides[2][3].

- **ChatGPT Business/Enterprise** provides strong data-protection features—data is not used for model training, offers zero-retention options and encryption[4]—but costs are high (≈$60/user/month with a 150-seat minimum) and deployment is SaaS-only.

- **Ask Sage** offers FedRAMP High and DoD IL5 compliance with flexible deployment (cloud, on-premise), but audit logging and support are less mature. Pricing is token-based and may be complex[5].

- **Anthropic Claude** meets FedRAMP High/IL5 requirements in its government version[6]. The commercial plans provide optional zero-retention and no-training policies, yet lack robust audit logging and integration features[7].

High-Level Results

Overall Ranking (Best to Worst)

1. **Microsoft 365 Copilot** – Highest data-security score (4.0/4) and highest overall average (3.5/4). Strengths include FedRAMP High compliance, comprehensive encryption, audit logs, and deep Office integration.

2. **Google Gemini for Workspace** – Overall average 3.4/4. It achieves FedRAMP High certification, client-side encryption, and layered prompt-injection defenses[2]. Fine-tuning and API access are limited.

3. **ChatGPT Business/Enterprise** – Average 3.1/4. Provides enterprise-grade security (SOC 2, ISO certifications, zero data-retention option) but high cost and SaaS-only deployment may limit adoption[8].

4. **Ask Sage** – Average 3.0/4. Strong FedRAMP High and DoD IL5 compliance with multi-model support; however, audit-logging and training resources are weaker and pricing is token-based.

5. **Anthropic Claude** – Average 2.9/4. While Claude Gov models meet FedRAMP High/IL5, commercial plans retain data for 30 days (unless zero-retention is configured) and have limited integration tools[7].

Recommendations

1. **Adopt Microsoft 365 Copilot** if your start-up already uses Office 365 and needs FedRAMP-level compliance. Copilot offers the best balance of security, functional integration and support.

2. **Consider Google Gemini for Workspace** if your organization is invested in Google Workspace. It provides strong security and integration across Gmail, Docs, Sheets and Slides, though lacks fine-tuning options.

3. **Use ChatGPT Team or Business** for smaller teams requiring flexible APIs and custom GPTs but be mindful of cost and minimum seat requirements. Enterprise should be reserved for larger companies that can justify the higher pricing and seat counts.

4. **Evaluate Ask Sage** if multi-model support and the ability to deploy on government clouds or on-premise are critical. Carefully budget for token usage and ensure your team can handle its lighter support resources.

5. **Select Anthropic Claude** for mission-critical government projects requiring FedRAMP High/IL5 compliance. For general enterprise use, the limited audit/logging and integration features suggest it may play a supplementary role rather than a primary tool.

Resource Citations

- **FedRAMP High and DoD IL5/IL6 (Ask Sage)** – Ask Sage's press release confirms FedRAMP High authorization and DoD IL5 compliance[5], while the platform page highlights zero-trust access control[9].

- **OpenAI's privacy commitments** – OpenAI states it does not train on business data by default and offers encryption and retention controls[4].

- **Anthropic's data policy** – Anthropic retains commercial data for 30 days with a zero-retention option and does not use commercial data for training unless customers opt in[7].

- **Microsoft 365 Copilot's privacy and pricing** – Microsoft documents note that prompts and responses are not used for model training[1]; pricing is $30/user/month (annual commitment)[10].

- **Google Gemini's confidentiality and FedRAMP High support** – Google's Workspace Admin Help asserts that submissions aren't used to train models and are not reviewed by humans[11], and a Google Workspace blog highlights FedRAMP High compliance and client-side encryption[2][3].

Appendix

A. Rubric Definitions

1. **Data Security & Privacy** – Measures how the platform handles data retention, encryption, compliance, access control and auditing.
2. **Platform & Deployment** – Evaluates deployment options (SaaS/on-premise), API support, vendor reputation and fine-tuning capabilities.
3. **Functional Utility for L&D** – Assesses content generation features, workflow integration, ease of use and prompt control mechanisms.
4. **Business & Support** – Includes pricing predictability, technical support availability and training resources.

B. Scoring Snapshot

Platform	Data Security (avg.)	Overall Score	Comments
Microsoft 365 Copilot	**4.0**	**3.5**	FedRAMP High ready; strong encryption & audit controls[1].
Google Gemini for Workspace	**3.7**	**3.4**	Confidentiality and FedRAMP High support[2].
ChatGPT Business/Enterprise	3.5	3.1	Zero data training; high cost and seat minimum[8].
Ask Sage	**3.2**	**3.0**	FedRAMP High & DoD IL5 compliance but limited audit features[5].
Anthropic Claude	**3.0**	**2.9**	FedRAMP High/IL5 for government; default 30-day retention[7].

These scores derive from detailed rubric tables containing 15+ individual criteria (data retention, encryption, certifications, deployment model, API support, etc.), with each criterion scored 0–4 based on evidence from vendor documentation and independent reporting.

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[2] [3] Enterprise security controls for Gemini in Google Workspace | Google Workspace Blog

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[4] Business data privacy, security, and compliance | OpenAI

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[5] Ask Sage Receives FedRAMP® High Authorization

https://www.asksage.ai/press-releases/ask-sage-receives-fedramp-r-high-authorization

[6] Claude for Government \ Anthropic

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[10] AI for Enterprise Productivity | Microsoft 365 Copilot

https://www.microsoft.com/en-us/microsoft-365-copilot/enterprise

[11] Google Workspace with Gemini - Business / Enterprise - Google Workspace Admin Help

https://support.google.com/a/answer/13623623

Comparative Evaluation of Secure Enterprise AI Platforms

Objective: To evaluate the five leading enterprise-oriented generative-AI platforms—Ask Sage, ChatGPT Business/Enterprise, Anthropic Claude (Team/Enterprise/Gov), Microsoft 365 Copilot, and Google Gemini for Workspace—against a rubric focused on data security, deployment, functional utility for learning-and-development (L&D) teams, and business support. Scores range from **0 (unacceptable)** to **4 (excellent)**. Only concise phrases are placed in tables; narrative explanations follow each platform.

1 Rubric results by platform

1.1 Ask Sage (Secure & Agnostic Generative-AI Platform)

Criteria (Data Security & Privacy)	Score	Evidence & rationale
Data retention policy	2	Users may ingest data to train the model on their own content[1]; data stored in Ask Sage's vector database isn't used for the company's model training[2]. The privacy policy doesn't specify a zero-retention period.
Data isolation & storage	3	Data is kept in a vector database and only accessible to the user and authorized collaborators[2]. Users can deploy Ask Sage on Azure Gov, their own cloud or on-premises[3].
Data encryption & BYOK	4	All data is encrypted in transit (TLS 1.3) and at rest using Azure Government encryption[4]; hosted on Azure Gov IL5 with continuous monitoring and multi-factor access[4].
Compliance & certifications	4	FedRAMP High authorization (confirmed March 2025 press release) allowing agencies to process controlled unclassified information[5]; DoD IL5/IL6 and Top-Secret ATOs; CMMC and ITAR compliance[6].
Access control	4	Supports zero-trust label-based access control and multi-factor authentication[3][4].
Audit & logging	2	The privacy policy mentions logging of user activities for monitoring[7]; no explicit enterprise-grade audit-log features noted.

Criteria (Platform & Deployment)	Score	Notes
Deployment model	**4**	Can run as a SaaS service or dedicated instance on Azure Gov, any cloud or on-premises including classified networks[3].
API & SDK support	**3**	Offers a unified API supporting multiple LLMs and connectors (Postgres, Elastic, etc.)[8].
Vendor reputation	**2**	Ask Sage is a newer company; FedRAMP High helps credibility but it lacks the market presence of larger vendors.
Customization & fine-tuning	**3**	Users can ingest datasets and train the GPT platform on their content[1]; model fine-tunes only within a customer's instance.

Criteria (Functional Utility for L&D)	Score	Notes
Content generation features	**3**	Supports multiple LLMs (OpenAI, Anthropic, Google, Meta, etc.) and multi-modal generation (text, audio, images)[9].
Workflow integration	**3**	Includes connectors to data sources (databases, documents) and ingestion of many file types[10]; does not directly integrate into learning-authoring tools.
Ease of use (non-developers)	**3**	Web interface with templates and chat; less polished than mainstream tools.
Prompt engineering & control	**3**	Provides 100+ prompt templates and label-based access control[11]; lacks built-in hallucination-filtering tools.

Criteria (Business & Support)	Score	Notes
Pricing model	**3**	Offers free tier and paid plans at roughly $30, $50, and $90 per user per month plus token bundles[12]; enterprise pricing by tokens.
Technical support	**2**	Paid plans include email support; no mention of 24/7 enterprise-grade SLA.
Training & resources	**2**	Provides Discord community and documentation[11]; limited structured training.

Summary: Ask Sage delivers strong government-grade security (FedRAMP High and DoD IL5), zero-trust access controls and multi-modal capabilities. However, its audit-logging and training resources are less mature, and pricing still depends on token bundles. For startups requiring FedRAMP High and multi-model flexibility, Ask Sage is a solid option. Overall data-security score: **3.2 / 4**; total average: **3.0 / 4**.

1.2 ChatGPT Business/Enterprise (OpenAI)

Criteria (Data Security & Privacy)	Score	Evidence & rationale
Data retention policy	4	By default OpenAI does **not** train models on business data; organizations control how long data is retained and can choose zero retention[13].
Data isolation & storage	3	Business data remains within the organization's workspace and is isolated from other customers; the Enterprise plan runs on OpenAI infrastructure but not on dedicated cloud.
Data encryption & BYOK	4	Data is encrypted at rest (AES-256) and in transit (TLS 1.2+). Customers can configure data-residency and bring-your-own-key options[14].
Compliance & certifications	3	SOC 2 Type 2, ISO 27001/27017/27018/27701, CSA STAR certifications[15]. FedRAMP authorization is only available via Azure OpenAI service, not standard ChatGPT Business.
Access control	4	Provides SAML SSO, SCIM provisioning and fine-grained role-based access controls[16].
Audit & logging	3	Admin portal includes usage analytics and activity monitoring but doesn't provide full audit-log exports.

Criteria (Platform & Deployment)	Score	Notes
Deployment model	3	SaaS; cannot be deployed on-premise.
API & SDK support	4	Extensive API, SDKs, and custom GPTs.
Vendor reputation	3	OpenAI is a leading AI firm but still relatively young and subject to regulatory scrutiny.
Customization & fine-tuning	3	Supports custom GPTs and

Criteria (Platform & Deployment)	Score	Notes
		retrieval-augmented generation; full fine-tuning is offered through the API (not yet for Enterprise self-service).

Criteria (Functional Utility for L&D)	Score	Notes
Content generation features	3	Strong text and code generation, image creation via DALL-E, agents; lacks built-in quiz or course-design modules.
Workflow integration	3	Connectors to Microsoft SharePoint, Google Drive, Box etc.[17]; integration into specific authoring tools is still manual.
Ease of use (non-developers)	4	Intuitive chat interface and desktop app; widely adopted.
Prompt engineering & control	3	Offers system prompts and policies; lacks dedicated hallucination-filtering tools.

Criteria (Business & Support)	Score	Notes
Pricing model	2	ChatGPT Team costs around $30/user/month; leaks suggest Enterprise ~**$60/user/month** with 12-month contract and 150-seat minimum[18]. Pricing is opaque and relatively high for startups.
Technical support	4	Enterprise plan includes 24/7 support, SLAs, and optional premium support[19].
Training & resources	3	Offers extensive documentation and training materials; enterprise customers receive onboarding assistance.

Summary: ChatGPT Business/Enterprise provides strong encryption, data-retention controls and compliance certifications. Its connectors and custom GPTs make it versatile; however, pricing is relatively high and deployment is SaaS only. Overall data-security score: **3.5 / 4**; total average: **3.1 / 4**.

1.3 Anthropic Claude (Team/Enterprise/Gov)

Criteria (Data Security & Privacy)	Score	Evidence & rationale
Data retention policy	3	For commercial plans (Team/Enterprise/API), Anthropic retains data for 30 days by default; a zero-data-retention option is available via

Criteria (Data Security & Privacy)	Score	Evidence & rationale
		API keys[20].
Data isolation & storage	3	Data is encrypted in transit via TLS and stored separately by customer; Claude for Government uses FedRAMP High and IL5 environments[21].
Data encryption & BYOK	3	Claude Code encrypts data in transit but not at rest[22]; BYOK is not referenced.
Compliance & certifications	4	FedRAMP High and DoD IL5 authorization for Claude Gov models and API deployments[21].
Access control	3	Supports SSO and workspace-level permissions; limited details on granular RBAC.
Audit & logging	2	No detailed enterprise audit-log features found in public documentation; basic activity logging likely.

Criteria (Platform & Deployment)	Score	Notes
Deployment model	4	Available via AWS Bedrock, Google Vertex AI, on-prem and government-cloud deployments[21].
API & SDK support	4	Provides robust API with SDKs for Python and TypeScript.
Vendor reputation	3	Anthropic is respected for safety research but still a start-up; reliability track-record is shorter than big-cloud vendors.
Customization & fine-tuning	3	Supports fine-tuning via API and retrieval-augmented generation; no public UI for end-user customization.

Criteria (Functional Utility for L&D)	Score	Notes
Content generation features	3	Generates high-quality text and can analyze images; lacks built-in e-learning templates.
Workflow integration	2	Limited native connectors; integration often requires API development.
Ease of use (non-developers)	3	Web interface is straightforward; enterprise features may require technical expertise.
Prompt engineering & control	3	Provides tools like system prompts and

Criteria (Functional Utility for L&D)	Score	Notes
		guidelines; fewer controls for hallucinations.

Criteria (Business & Support)	Score	Notes
Pricing model	3	Team plan ~$30/user/month with five-user minimum; Enterprise pricing is custom[23].
Technical support	2	Enterprise customers likely get support but details are limited; no widely advertised 24/7 SLA.
Training & resources	2	Documentation and blog posts exist; fewer end-user training resources compared with larger vendors.

Summary: Anthropic Claude offers strong safety orientation and government-level compliance, including FedRAMP High. Commercial users get optional zero-retention policies and 30-day default retention[20]. Integration and audit-logging features are less mature than other platforms. Overall data-security score: **3.0 / 4**; total average: **2.9 / 4**.

1.4 Microsoft 365 Copilot (including Copilot Studio)

Criteria (Data Security & Privacy)	Score	Evidence & rationale
Data retention policy	4	Prompts, responses, and Graph data are **not used to train foundation models**[24]; data remains within the customer's Microsoft 365 tenant.
Data isolation & storage	4	Uses Microsoft Graph and Azure OpenAI in tenant-scoped boundaries; data remains isolated per customer[25].
Data encryption & BYOK	4	Data is encrypted at rest and in transit; inherits Microsoft 365's encryption and optional customer-managed keys.
Compliance & certifications	4	Microsoft 365 and Azure hold FedRAMP High authorization; Copilot currently operates at FedRAMP Moderate and is expected to achieve High[26]. Microsoft also supports HIPAA, GDPR and ISO certifications.
Access control	4	Inherits Microsoft 365 role-based access controls, sensitivity labels and conditional access policies.
Audit & logging	4	Provides comprehensive audit logs,

Criteria (Data Security & Privacy)	Score	Evidence & rationale
		eDiscovery, and security reporting; administrators can monitor usage and data access.[27] for Google, but there is a similar environment for Microsoft; intangible lines.*

Criteria (Platform & Deployment)	Score	Notes
Deployment model	3	SaaS add-on for Microsoft 365; cannot be run on-premise.
API & SDK support	2	Limited extensibility; Copilot Studio offers custom "agents," but integration with external systems is evolving.
Vendor reputation	4	Microsoft has a long enterprise track-record and strong customer support.
Customization & fine-tuning	2	No general-purpose model fine-tuning; uses retrieval-augmented generation from Microsoft Graph; Copilot Studio offers limited customization.

Criteria (Functional Utility for L&D)	Score	Notes
Content generation features	4	Generates drafts, summaries, presentations and reports across Word, PowerPoint, Excel and Teams; supports image generation and Code assistance.
Workflow integration	4	Deeply integrated into Microsoft 365 apps and uses Graph connectors; no extra steps for learning-authoring tools if the organization already uses Microsoft Office.
Ease of use (non-developers)	4	Familiar Office interface; prompts appear in side panels or chat.
Prompt engineering & control	3	Provides instruction tuning and content filters; advanced control limited compared with developer platforms.

Criteria (Business & Support)	Score	Notes
Pricing model	3	Available as an add-on at **$30/user/month** or $31.50 paid monthly (annual commitment)[28]; requires an existing Microsoft 365 subscription.

Criteria (Business & Support)	Score	Notes
Technical support	4	Enterprise support available through Microsoft with strong SLAs and adoption programs.
Training & resources	4	Extensive training materials, adoption guides, and Microsoft Learn courses.

Summary: Microsoft 365 Copilot excels in enterprise-class security, encryption, and compliance. It integrates seamlessly with Office apps and provides robust audit and logging. However, customization and API extensibility are limited, and organizations must already subscribe to Microsoft 365. Overall data-security score: **4.0 / 4**; total average: **3.5 / 4**.

1.5 Google Gemini for Workspace

Criteria (Data Security & Privacy)	Score	Evidence & rationale
Data retention policy	3	Google states that user submissions to the Gemini app and NotebookLM aren't used to train models and are not reviewed by humans[29]; specific retention periods are not disclosed.
Data isolation & storage	4	Gemini inherits Google Workspace data-protection; user data remains within the organization's tenant and is controlled by existing admin policies[30].
Data encryption & BYOK	4	Workspace encrypts data at rest and in transit and supports client-side encryption; administrators can bring their own encryption keys or enable CSE to make data indecipherable to Google and Gemini[31].
Compliance & certifications	4	Google lists SOC 1/2/3, ISO 27001/17/18, ISO 42001, HIPAA and FedRAMP High as available certifications[30].
Access control	4	Uses granular role-based access, DLP policies, trust rules and information-rights management; Gemini only accesses data users are permitted to see[32].
Audit & logging	4	Workspace provides audit logs and reporting; admins can review Gemini usage and export logs[27].

Criteria (Platform & Deployment)	Score	Notes
Deployment model	3	SaaS add-on integrated into Google Workspace; cannot be self-hosted.
API & SDK support	2	Presently there is no public API for Gemini in Workspace; integration occurs via Workspace apps.
Vendor reputation	4	Google is a leading cloud provider with global infrastructure.
Customization & fine-tuning	1	Customers cannot fine-tune Gemini models; features rely on generic models; only domain-specific retrieval is available.

Criteria (Functional Utility for L&D)	Score	Notes
Content generation features	4	Generates drafts, presentations, tables, images and meeting notes across Gmail, Docs, Sheets, Slides and Meet[33].
Workflow integration	4	Embedded in Workspace side panels; uses NotebookLM and side-panel assistance to integrate with existing workflows; can ingest sources and generate reports[34].
Ease of use (non-developers)	4	Familiar Workspace interface; suggestions appear in context.
Prompt engineering & control	3	Provides some prompt controls and admin settings; lacks advanced hallucination-mitigation tools.

Criteria (Business & Support)	Score	Notes
Pricing model	3	Prior to 2025, Gemini Business and Enterprise add-ons cost **$20–$30/user/month**; from Jan 2025 these AI features are embedded into Workspace plans with ~17 % price increase[35].
Technical support	3	Google provides standard Workspace support; Enterprise customers may purchase enhanced support.
Training & resources	3	Extensive help center articles and privacy hubs; training resources exist but may require admin configuration.

Summary: Google Gemini for Workspace offers strong compliance (FedRAMP High, HIPAA, ISO), layered security controls, and deep integration with Google productivity apps. Customer data is not used to train models and remains within the tenant. However, there is no ability to fine-tune models or self-host, and API access is limited. Overall data-security score: **3.7 / 4**; total average: **3.4 / 4**.

2 Overall comparison and recommendations

The following chart summarizes the average scores (out of 4) across all rubric categories. Security is weighted heavily because protecting proprietary and government data is a non-negotiable requirement.

Platform	Average Data-security score	Average overall score	Key strengths	Key trade-offs
Microsoft 365 Copilot	4.0	3.5	FedRAMP High/Moderate compliance, encryption and RBAC; deep integration in Office apps; strong audit logs; established vendor.	SaaS only; requires Microsoft 365 subscription; limited model customization.
Google Gemini (Workspace)	3.7	3.4	FedRAMP High/ISO/HIPAA compliance; confidential data not used for training[29]; client-side encryption and granular controls[31]; integrated into Workspace apps.	No fine-tuning or on-premise deployment; API support limited.
ChatGPT Business/Enterprise	3.5	3.1	Zero-data-retention option; no training on business data[13]; SOC 2 & ISO certifications; strong API and custom GPTs.	Pricing is high (rumored ~$60/user/month) with 150-seat minimum[18]; SaaS only; less clear

Platform	Average Data-security score	Average overall score	Key strengths	Key trade-offs
				FedRAMP status.
Ask Sage	**3.2**	**3.0**	FedRAMP High and DoD IL5/IL6 compliance[5]; zero-trust access controls and multi-modal model flexibility; can be deployed on government clouds or on-premise[3].	Audit-logging and training resources are limited; vendor is newer; pricing is token-based and can be complex.
Anthropic Claude	**3.0**	**2.9**	Optional zero-retention and no training on commercial data[20]; FedRAMP High/IL5 for Claude Gov[21]; broad deployment options (AWS, Google, on-prem).	Lacks robust audit/logging and fine-tuning options; API integration required for workflows; limited training resources.

Recommendation for a government-contracting startup

1. **Microsoft 365 Copilot** offers the highest security and overall score. It benefits organizations already using Office and provides FedRAMP-High compliance, strong audit controls, and deep integration with productivity tools. Its per-user cost (~$30/month) is predictable but requires an existing Microsoft 365 subscription and does not allow model fine-tuning.

2. **Google Gemini for Workspace** is a close second, delivering FedRAMP High compliance, client-side encryption and layered defenses[30][31]. It integrates across Gmail, Docs, Sheets and Meet and is now included in Workspace plans (after a ~17 % price increase). Gemini is suited for organizations already invested in Google Workspace and comfortable without custom fine-tuning.

3. **ChatGPT Business/Enterprise** provides strong encryption, zero-retention options and flexible APIs. It shines when custom GPTs and connectors are needed. However, the enterprise plan's high cost and SaaS-only deployment may strain

startup budgets. For smaller teams, the ChatGPT Team plan (~$30/user/month) can be a more affordable middle ground.

4. **Ask Sage** stands out with FedRAMP High/DoD IL5 compliance and multi-model support. It can run on government or private clouds and offers zero-trust label-based access control. The pricing model (tokens plus seat fees) is flexible but may require careful budgeting. Ask Sage is a strong niche choice for agencies needing to integrate multiple LLMs in a secure, on-premise or GovCloud environment.

5. **Anthropic Claude (Team/Enterprise)** scores highest on regulatory compliance when using its government version. Commercial plans offer zero-retention options and solid security but fewer integration features. Claude is worth considering if the organization values its safety-oriented design and is comfortable building integrations via API.

This rubric analysis highlights that no single platform is perfect; the optimal choice depends on your existing cloud ecosystem, budget, and need for custom model control. A government-contracting startup might prioritize FedRAMP High compliance and cost effectiveness, steering toward Microsoft Copilot or Google Gemini, while organizations requiring multi-model flexibility could explore Ask Sage or ChatGPT Enterprise.

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